

# **Exhibit 7**

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## **Financial and Technical Capacity**

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The applicant for the development of this project is Deerfield 91 Industrial, LLC.

A letter from the Bank of Maine, describing their business relationship with the applicant, is attached as evidence of financial capacity.

The applicant has retained CBRE - Boulos Asset Management, a real estate management and development advisory firm, to act as the owner's representative throughout the design, permitting and construction phases of the project. A profession profile for Paul Ureneck is attached.

The applicant has retained Sebago Technics, Inc., a consulting engineering firm, to assist in the engineering, land planning and permitting of the development. A brief history of Sebago Technics along with qualifications of some of Sebago Technics' key personnel is attached.

May 21, 2015

City of Portland  
Planning and Urban Development  
389 Congress Street, 4th Floor  
Portland ME 04101

RE: 91 Industrial Way  
Deerfield 91 Industrial LLC

To Whom It May Concern:

Andrew Sigfridson, Managing Director of Deerfield Industrial 91, is a customer in good standing with The Bank of Maine.

The Bank of Maine has reviewed the financials, plans and specifications associated with the proposed project at 91 Industrial Way and based on our preliminary review, the Bank considers Andrew Sigfridson and Deerfield 91 Industrial LLC to have the financial capacity to successfully construct and complete this project.

Please do not hesitate to contact me with any questions at (207) 518-5609.

Sincerely,



Benjamin C. Geci  
Managing Director Commercial Banking  
2 Canal Plaza  
Portland, Maine 04101



## PROFESSIONAL PROFILE

Paul Ureneck  
Partner, Senior Vice President – Project Management



Paul Ureneck joined CBRE | Boulos Asset Management in 1985. He has over thirty five years of experience in permitting, design and construction of commercial office, industrial and retail buildings.

Mr. Ureneck's responsibilities include the oversight of all the company's and third party development from the initial conceptual design through ultimate occupancy by coordinating all design, contracting, and regulatory approval tasks. He oversees all tenant and capital improvement work in the company's managed portfolio. Mr. Ureneck previously served in various supervisory capacities for large commercial construction companies throughout Northern New England.

**Sebago Technics, Inc.**  
**Technical Ability**

Sebago Technics has been retained to perform the civil engineering, stormwater management, and sediment and erosion control design for the proposed project. The technical phase of this project includes the preparation of a detailed grading design, taking into account hydrological considerations and stormwater management. The permitting phase of this project consists of the preparation of all state and local application packages and coordination throughout the entire review process from initial submission to final approval.

**Company Background**

The firm was established in 1981. The company as a whole has grown to approximately 50 professionals. The firm consists of civil/site engineers, surveyors, landscape architects, soil scientist, and other professionals. In 1986, a computer-aided design drafting (CADD) division was established to further enhance our scope of available services. Sebago Technics, Inc. provides full-range technical assistance to developers, contractors and municipalities in the areas of commercial, residential and industrial developments.

**Key Personnel**

**Matthew W. Ek, P.L.S.**

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A Registered Land Surveyor, he joined the firm in 1994. His expertise in boundary and topographic surveying provides comprehensive land planning and design services to clients.

**Richard L. Meek, P.E.**

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A licensed Professional Engineer, he joined the firm in 2002 as a design engineer. His 15 years of practice in consulting engineering firms provides the required experience to allow for effective project management.