APPRAISAL OF REAL PROPERTY



LOCATED AT

18 Griffin's Lane Portland (Cliff Island), ME 04019 Book 23010 Page 18

FOR

Walter and Kathleen Swift 63 Pinnacle Road Lyme, NH 03768

OPINION OF VALUE

112,500

AS OF

03/06/2017

BY

Robert Pietroski, SRA
Pietroski & Company
33 Hamlin Road
Falmouth , ME 04105
(207) 772-8911
pietroski@pietroski.com
www.pietroski.biz

File No. P17021503

PIETROSKI & COMPANY

33 Hamlin Road Falmouth, ME 04105 207-772-8911

March 6, 2017

Mr. and Mrs. Walter Swift 63 Pinnacle Road Lyme, NH 03768

RE: 18 Griffin's Lane

Peaks Island, maine 04108

Dear Mr. and Mrs. Swift:

Pursuant to your request, I made a personal inspection of the above captioned property for the purpose of estimating the value of the existing dwelling. This value is estimated to be \$112,500.

The scope of the assignment included a physical inspection of the property, collection of historical and market data, determination of a highest and best use, application of the three approaches to value, reconciliation of the value estimates and preparation of a form appraisal report. The inspection consisted of a walk through observation of the property. This is limited to what was readily observable without moving furniture or personal property. This is less than the type of inspection performed to discover property defects.

The Intended Use of this appraisal is to assist the Client in determining the value of the existing dwelling in relationship to the entire value which would include the land. This is a requirement by the City of Portland as the Client wants to add a bedroom and bath to the house. The Intended User of this appraisal is the named client, Mr. and Mrs. Walter Swift, and Ms. Chris Stacey, Zoning Specialist for the City of Portland.

As a result of our investigation, studies, and analyses of sales, and factors in the marketplace that affect value, I formed an opinion of value for the subject improvements, as set forth in the following appraisal. Your attention is invited to the following report which, in part forms the basis of this conclusion.

The report was prepared in conformance with the Uniform Standards of Professional Appraisal Practice (USPAP). This is a "Appraisal Report" as defined in those standards. The report includes a certification of the appraisal. Your attention is also directed to the limiting conditions which are considered usual for this type of assignment and have been included with the report. If you should have any questions, please feel free to call our office.

Respectfully submitted,

PIETROSKI & COMPANY

Robert Pietroski, SRA Certified Residential Appraiser #CR90

	Client File #:	N/A			Appraisal F	File #:	P17021503	3	
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AI Reports™	Address: 33 Ha	mlin Road , Fal	mouth , ME	E 0410	5				
Form 100.04	Phone: (207) 772	2-8911	Fax: N/A			Website: v	/ww.pietrosk	ti.biz	
Appraiser: Robert Pietroski, SF	₹A			Co-Ap	praiser:				
Al Membership (if any): 🛛 SRA	MAI 🗆	SRPA		Al Mer	nbership (if a	ny): 🗌 SR.	A \square MA	AI 🗌	SRPA
Al Status (if any):	for Designation	☐ Practicing A	Affiliate	Al Stat	tus (if any):	☐ Candidat	e for Design	ation	☐ Practicing Affiliate
Other Professional Affiliation:	Portland Board of R	tealtors		Other I	Professional A	Affiliation:			
E-mail: pietroski@pietroski.com	n			E-mai	l:				
Client: Walter and Kathleen S	wift					Contact: W	alter Swift		
Address: 63 Pinnacle Road, Lyi	me, NH 03768								
Phone: (603) 795-2908	Fax: N//	A		E-mai	l: wlswift@	@me.com			
SUBJECT PROPERTY IDENT	IFICATION								
Address: 18 Griffin's Lane									
City: Portland (Cliff Island)		County: C	Cumberland	j		State	ME	ZIP:	04019
Legal Description: Book 23010	0 Page 18								
Tax Parcel #: 109B-F-8					RE Taxes:	6,647.54		Tax Y	ear: 16/17
Use of the Real Estate As of the Dat	e of Value:	Residenti	al, seasona	al cotta	ge				
Use of the Real Estate Reflected in	the Appraisal:	Residenti	al, seasona	al cotta	ge				
Opinion of highest and best use (if		Continued	d use as a s	single	family proper	ty. Zoned resi	dential and i	n an area	a of residential properties
SUBJECT PROPERTY HISTO	DRY								
Owner of Record: Walter and	Kathleen Swift								
Description and analysis of sales w	•) :	The subject p	roperty has i	not sold c	or transferred in the prior
10+ years. The property has not ke	nown to have been f	for sale in the la	st 10 years	3 .					
Description and analysis of agreem	nante of eala (contrac	ete) lietinge and	d ontions:		None Pro	operty has not	boon for cal	o in the l	act 10 years
Description and analysis of agreem	ents of sale (contrac	,toj, listiliys, alit	a options.		NOHE. FIC	pperty rias riot	Deen for Sar	C 111 U1C 16	ast 10 years.
RECONCILIATIONS AND CO	NCLUSIONS								
Indication of Value by Sales Compa	rison Approach			\$ 1	12,500				
Indication of Value by Cost Approach	ch			\$ N	I/A				
Indication of Value by Income Appr	oach			\$ N	I/A				
Final Reconciliation of the Methods	and Approaches to	Value:	The estim	nated v	alue is for th	ne dwelling onl	y. This value	does no	ot include the land. The
three approaches to value were co	nsidered. Income A	pproach was no	t considere	ed. Alth	nough proper	ties like the su	bject do ren	t on a we	ekly or monthly basis
the rent is generated by the entire		-	-			=			
estimating depreciation from all for		-					-	•	•
appraising a new or newer propert	= = = = = = = = = = = = = = = = = = = =	= =				-	· =		
in Casco Bay. In addition, two vaca the dwelling, an estimated lot value							-		
This dollar value is then divided by							=		
comparable and given the most we		•	_	-	-		_		
\$125 per square foot for the dwelli									
	03/06/2017			\$			112,50		
Exposure Time: 3 to 6 months	when priced within	5% of the sellin	g price. Ex	posure	time is the t	ime that leads	up to the da	ate of valu	ue.
The above opinion is subject	to: Hypothe	tical Conditio	ons and/	or [Extraord	linary Assun	nptions (cited on t	he following page.
* NOTICE: The Appraisal Institute publis	shes this form for use	by appraisers whe	re the apprai	iser dee	ms use of the	form appropriate	e. Depending of	on the ass	signment, the appraiser may

NOTICE. The Appraisal institute publishes with the dassignment, the appraisals when the data, analysis and work product not called for in this form. The Appraisal Institute plays no role in completing the form and disclaims any responsibility for the data, analysis or any other work product provided by the individual appraiser(s).

Al Reports® Al-100.04 Summary Appraisal Report · Residential

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January 20

Client:	Walter and Kathleen Swift	Client File #:	N/A
Subject Property:	18 Griffin's Lane, Portland (Cliff Island), ME 04019	Appraisal File #:	P17021503

ASSIGNMENT PARAMETERS	
Intended User(s): Walter and Kathleen Swift and Ms. Chris Stacey, Zoning S	pecialist
Intended Use: To determine if a proposed addition constitues a "substanti	al improvement" as defined by the City of Portland.
This report is not intended by the appraiser for any other use or by any other use	ж.
Type of Value: Market Value of the current dwelling	Effective Date of Value: 03/06/2017
Interest Appraised: ☐ Fee Simple ☐ Leasehold ☐ Other	
, , ,	one.
Extraordinary Assumptions: (An extraordinary assumption is directly related if found to be false this assumption could alter the appraiser's opinions or conclusion Your appraiser assumes the dwelling is structurally sound. If there are major reparts the sound is the sound of th	ons. Any extraordinary assumption may affect the assignment results.) ir items not discovered by your appraiser this could affect the value estimate.
In accordance with Standard Rule 2–2(b) of the Uniform Standard of Professional	Appraisal Practice (USPAP), this is a summary appraisal report.
SCOPE OF WORK Definition: The scope of work is the type and extent of research and analyproperty is identified, the extent to which tangible property is inspected, the applied to arrive at credible opinions or conclusions. The specific scope of	e type and extent of data research, and the type and extent of analysis work for this assignment is identified below and throughout this report.
Scope of Subject Property Inspection/Data Sources Utilized	Approaches to Value Developed
Appraiser Property Inspection: Yes O3/06/2017 Date of Inspection: 03/06/2017 Describe scope of Property Inspection, Source of Area Calculations and Data Sources Consulted: Interior & exterior of house viewed. Area	Cost Approach: ☐ Is necessary for credible results and is developed in this analysis ☐ Is not necessary for credible results; not developed in this analysis ☐ Is not necessary for credible results but is developed in this analysis
around house & street also viewed. Living area calculations were based on your appraiser's measurements. Local MLS data was researched for sales & current listings as well as pending sales. Co-Appraiser Property Inspection: Yes No	Sales Comparison Approach: ⊠ Is necessary for credible results and is developed in this analysis □ Is not necessary for credible results; not developed in this analysis □ Is not necessary for credible results but is developed in this analysis
Date of Inspection: Describe scope of Property Inspection, Source of Area Calculations and Data Sources Consulted:	Income Approach: ☐ Is necessary for credible results and is developed in this analysis ☐ Is not necessary for credible results; not developed in this analysis ☐ Is not necessary for credible results but is developed in this analysis
Additional Scope of Work Comments: Robert Pietroski, SRA, viewed this part interior of the house was viewed in each room. The crawl space was viewed in house was viewed as well. The property is connected to an on site well. The property is land.	
Significant Real Property Appraisal Assistance: None Disclose Nar	me(s) and contribution:

^{*} NOTICE: The Appraisal Institute publishes this form for use by appraisers where the appraiser deems use of the form appropriate. Depending on the assignment, the appraiser may need to provide additional data, analysis and work product not called for in this form. The Appraisal Institute plays no role in completing the form and disclaims any responsibility for the data, analysis or any other work product provided by the individual appraiser(s).

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Client:	Walter and Ka	athleen Swift				Clien	t File #:		N/A	
Subject Property:	18 Griffin's La	ane, Portland	(Cliff Island),	ME 04019		Appr	aisal File #	!:	P17021503	
MARKET AREA ANA	LYSIS									
Location	Built Up		Growth		Supply & Demand	V	alue Trei	nd	Typical Marl	ceting Time
Urban Urban	Under 25	%	☐ Rapid		☐ Shortage		Increasin	g	Under 3 Mon	ths
Suburban	≥ 25-75%		☐ Stable				Stable		⊠ 3-6 Months	
□ Rural	☐ Over 75%		⊠ Slow		Over Supply	L	Decreasi	ng	Over 6 Month	IS
Neighborhood Sir	igle Family	Profile	ľ	Neighborho	od Land Use	N	eighborh	ood Na	me: Cliff Islar	nd
Price		Age								
150,000 L	ow	5	1 Family	70 %		,•		ndo 🗌	HOA: \$	1
750,000 H	igh	150	Condo	0%			nenities:	Deck		
350,000 Predo	minant	110	Multifamily	0 %	School/land 29	%				
Market area description a	nd characterist	tics:	Cliff Island i	s part of Port	land, Maine's largest cit	v The	island is a	bout 350	acres The islan	d is accessed
by a year-round ferry ser				-		-				
The ferry service runs fro				_	-					
second homes due in par										
school on the island curre	-				= -	-				=
Cliff is considered to be f	air when comp	pared to the of	ther islands ir	Casco Bay.	Properties on Cliff Island	d do no	ot transfer	that ofte	n in the open ma	rket. In the
last 12 months there wer	e no sales acc	ording to the	local Multiple	Listing Service	ce. In the 13 to 24 mont	h perio	d there we	re 3 sale	es according to M	ILS. One sale
was of the seasonal use	general store v	with an apartn	nent above. T	he other two	were of ocean front prop	perties.	One of th	ese was	a house that wa	s razed for a
new structure to be built.	There is one of	current ocean	front offering	with a price	of \$595,000. Marketing	times	are typicall	y up to 6	months. The ma	arket slows
during the winter months	especially for	summer cotta	ages. Due to t	he lack of sal	es on Cliff island, the m	arket s	earch had	to be ex	panded to other i	slands in
Casco Bay. This is comm	non practice wi	hen appraisin	g properties o	n the islands.	These islands wer Long	g and (Chebeague	e. They a	are considered to	be alternative
islands to Cliff.										
SITE ANALYSIS										
Dimensions: 100 x	irregular				Area: 22,569 Sq.F	-t.				
View: Ocean					Shape: Slightly irre	egular				
Drainage: Appears	adequate				Utility: Average					
Site Similarity/Con	formity To	Neighborh	ood		Zoning/Deed Rest	tricti	on			
Cima.		View:			Zoning: IR-1 60,000	0 sf 10	0 feet	Covenar	nts, Condition & F	Restrictions
Size:		view:					0.000			
· ·		View: ☑ Favorable	e		frontage		0.000	⊠ Yes	□ No □ U	nknown
☐ Smaller than Typical			e						□ No □ U ents Reviewed	Inknown
☐ Smaller than Typical☒ Typical		⊠ Favorable □ Typical □			frontage Legal No zo	oning		Docume	ents Reviewed	Inknown
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☐ Smaller than Typical☐ Typical☐ Larger than Typical		⊠ Favorable □ Typical □			frontage ☐ Legal ☐ No zo ☐ Legal, non-conform ☐ Illegal	oning ning		Docume	ents Reviewed	nknown /
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□ Smaller than Typical □ Typical □ Larger than Typical Utilities Electric □ Pu		Favorable Typical Less that	n Favorable		frontage Legal No zo Legal, non-conform Illegal Off Site Improver Street	oning ning ments ublic	s Privat	Docume Yes Ground Grand	ents Reviewed No Rent \$	nknown /
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Smaller than Typical Typical Larger than Typical Utilities Electric	ablic Other ablic Other ablic Other acteristics: forming lot of the some 25 +- site. The subject USE ANAL Proposed Use poest use analysis able, probable at results in the	Favorable Typical Less than er er Propane er Well er Commu The sit record. The p other property ect property is YSIS Othe sis: and legal use highest value	e e e e e e e e e e e e e e e e e e e	et on Casco B e repaired and ere are very g n a short walk y is located in t land or an in	frontage Legal No zo Legal, non-conforn Illegal Off Site Improver Street Pr Alley Pr Sidewalk Pr Street Lights Pr ay. The lot does not me ad maintained. There is a cood ocean views. Griffin to the ferry land thus a	ments ublic ublic ublic et the sawell for a well for a car is	Privat Privat Privat Privat Privat size requir or water. The is a small not needed	Docume Yes Ground e Gra e Nor e Nor e Nor ement for the prope I gravel v d. No def	ents Reviewed No Rent \$ ass ne ne or a new lot, thus erty is connected way that become fined parking area buses. The Highe propriately supposibility, physically	the site is to the s grass path a on the site. st and Best orted, possible,
Smaller than Typical Typical Larger than Typical Utilities Electric	ablic Other ablic Other ablic Other acteristics: forming lot of the some 25 +- site. The subjective. Compared Use Dest use analyst able, probable that results in the maximum profit.	Favorable Typical Less than er er Propane er Well er Commu The sit record. The p other property ect property is YSIS Other sis: and legal use the highest valuatability. The sit	e e e e e e e e e e e e e e e e e e e	et on Casco Be repaired and ere are very gen a short walk y is located in t land or an ir triteria the Higest and Best L	frontage Legal No zo Legal, non-conform Illegal Off Site Improver Street Po Alley Po Sidewalk Po Street Lights Po ay. The lot does not me ad maintained. There is a cood ocean views. Griffing to the ferry land thus a a residential zone that a mproved property, which ghest and Best use mus Use, as if vacant and imp	ments ublic ublic ublic et the sawell for a well for a car is	Privat Privat Privat Privat Privat size requir or water. The is a small not needed	Docume Yes Ground e Gra e Nor e Nor e Nor ement for the prope I gravel v d. No def	ents Reviewed No Rent \$ ass ne ne or a new lot, thus erty is connected way that become fined parking area buses. The Highe propriately supposibility, physically	the site is to the s grass path a on the site. st and Best orted, possible,

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January 201

Client:	Walter and Kathleen Swift	Client File #:	N/A
Subject Property:	18 Griffin's Lane, Portland (Cliff Island), ME 04019	Appraisal File #:	P17021503

IMPROVEMENTS	s anai	LYSIS												
General		esign: Cot	tage	No. of U	Jnits: 1		No. of	Stories: 1.	75	Actu	ial Age: 1	17 +-	Effective	Age: 25
Existing □ Un		struction	Proposed	☐ Atta	ached		⊠ Det	tached			/lanufactu		Modu	
Other:														· ·
Exterior Eleme	nts F	Roofing:	Asphalt shingle	•		Siding	• \/ir	ny siding			١	Vindows:	Vinyl cla	d insulated
☐ Patio None	1105		Composite	•		ch No		ly olding	□ D/	ool 1		1111001101	Fence	
Other:			Composite		<u> </u>	CII INC	JIIC			JUI 1	NOTIC	<u> </u> !	1 61106	None
Interior Elemen	-ta	la auluau.				W-II					-	□ Finantasa	ш.,	
			Wood			Walls:		ywall		_	L	Fireplace		
Kitchen: Refrig	erator	⊠ Range	□ Oven □	Fan/Hoo	od 🗀	Microw	vave	☐ Dishwa	asher	Cour	ntertops:	Laminate	;	
Other:														
Foundation			ICE Accesse	ed from o	utside	∟ Sla	b					□ Basemer	ıt	
Other:													_	
Attic		None □	Scuttle			☐ Dro	p Stair	•		Stai	irway		☐ Fini	shed
Mechanicals	H	IVAC: Hea	pump			Fuel:	Electr	ric			1	Air Conditio	ning: He	at pump
Car Storage		☐ Driveway	Lawn		Garage	е			Carpo	ort			Finished	
Other Elements	5 N	lone		,				1	•					
Above Grade G	ross I	ivina Ara	a (CLA)											
Above Grade G	Living		Kitchen	Den	Famil	v R	Rec.	Bdrms	# Bat	he	Utility	Oth	or	Area Sq. Ft.
Level 1	X	area	X	Den	1 allili	y I	CCC.	Durins	# Dat	.113	X	Oth	01	626
Level 2		arca						2						352
Finished area above	grade c	ontains:	Bedroom(s):			2	Bath	(s):			1	GLA:		978
_	is supponents are bedroom mon for	orted by cor ound the tu s. Stairs to a cottage. I	ncrete posts an b walls. The fir this area are st leat and coolin	d stone. st floor hadeep and	Interior i as a livir the land	finish in ng roon ling on	nclude n, kitch the se	s wood floo nen with dir	ors which	ch ar ea an	e painted. id a mud r	The walls a	re drywall vith the wa	I roof cover are The bath has a full asher and dryer. The ms has a closet
Below Grade 11	Living		Kitchen	Den	Family	v R	Rec.	Bdrms	# Bat	ths	Utility	% Fini	shed	Area Sq. Ft.
Below Grade		,				, -						,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Other Area														
Summarize below gr	ade and	or other are	ea improvement	ts:	No	one								
Discuss physical de improvements have is very common on of a year-round groot the weather and nut the subject is a cottal Discuss style, qualit	been wo Cliff Isla cery stor mber of age. No	ell maintaine nd. A buyer e and other stops along external obs	ed, no repairs r for a year rour services. The the way to the solescence.	needed. T nd house commute other isla	the prop would to using (and in C	erty wa ypically Casco E asco B	as built consid Bay Lir Bay. Th	in 1900 pe der one of t nes to dowr ere is some	er asser the othe ntown F e physic	ssing er isla Portla	, data. Alth and to buy and can tal epreciation	nough the s a property ke 45 minut n. Some fur	ubject is fo This is du es to an he actional fur	our depending on nectional issues as
Island or other islan the land having ocea	ds in Ca	sco Bay in	•			•		•		certa	•			t is found on Cliff t of the value is in

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January 201

Client:	Walter and Kathleen Swift	Client File #:	N/A
Subject Property:	18 Griffin's Lane, Portland (Cliff Island), ME 04019	Appraisal File #:	P17021503

SITE VALU										
	ion Method									
that have be elements of	comparison. Th	Approach: A set	proach may be used to	on and making ad value improved p	justments to the roperties, vacan	e sale pri nt land, o	ices of the compa or land being con	arables based or	n the	-
		A method of estimate price to arrive at an es	ting land value in which timated sale price for th							
☐ Alternat	ive Method	: (Describe methodo	ology and rationale)							
Site Valuat	ion									
ITI	EM	SUBJECT	COMPARI	ISON 1	COM	PARI	SON 2	COM	PARISO)N 3
Address 1	18 Griffin's Lan	ıe	42 Old Cart Road		Lot 45A John	Small I	Road			
F	Portland (Cliff I	sland), ME 04019	Chebeague Island, N	ЛЕ 04017	Chebeague Is	sland, M	IE 04017			
Proximity to Si	ubject		neighboring Island		neighboring is	sland				
Data Source/			MREIS #1226500		MREIS #113	7369				
Verification			Broker/seller		Deed					
Sales Price		\$ N/A		\$ 220,000		-	\$ 260,000		\$	
Price / Sq.Fi	t.	\$ N/A		\$ 3.26			\$ 2.39		\$	
Sale Date		N/A	08/15/2015		06/23/2014					
Location			Average		Average					
Site Size		22,569 Sq.Ft.	67,518 Sq.Ft.		108,900 Sq.F	t				
Site View		Ocean	Ocean		Ocean					
Site Improvem		•	None		None					
Ocean Frontag	e	100 feet frontage	162 feet frontage		155 feet front	age				
						_				
Net Adjustmer	nt			\$	<u> </u>	_	\$	+	- \$	
In dia ata d Valu			Net Adj. %	^	Net Adj.	%	h	Net Adj.	%	
Indicated Valu	e T		Gross Adj. %	\$ 220,000	Gross Adj.	%	\$ 260,000	Gross Adj.	% \$	
Prior Transfer			04/20/2015							
History	0		\$150,000							
Site Valuation			on Neighboring Chel	_				-	•	
		king price of \$195,00								
	=	made some site impress and the amount of v	=	=				=		-
		es. Sale 2 is also on C	-	•		•	•		•	
bay. The lot of	20 10 1.00 0010	0. 00.0 2 10 0.00 0.11 0	moscagae iolana. it i	5 4 2.5 46/6 lot.	it was opin on	a la ge	paroon it wou	14 11004 4 11011	and ooptio	, cyclonii.
Site Valuation	Reconciliation:	The sales da	ata for vacant lots with	n ocean frontag	e is very limite	d on the	e islands. None	found on Cliff	Island in t	he last 10
years. The two	sales noted a	bove is on the neighb	ooring island of Chebe	eague. Compara	able lot sales v	vith oce	an frontage we	re also researc	hed on Lo	ong Island.
		e last 10 years. These					=			
=	= =	old house on it. It is				_	-	' - '		
		ed of extensive remod	deling. This is also dis	scussed in the S	Sales Comparis	son App	proach section,	comp 2. The s	ubject's es	stimated lot
value is \$250,	UUU.									
Oninion of	Site Value			2						

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Client:	Walter and Kathleen Swift	Client File #:	N/A
Subject Property:	18 Griffin's Lane, Portland (Cliff Island), ME 04019	Appraisal File #:	P17021503

Final List Price	SALES COMPARISON A	APPROACH						
Portland (Cliff Island), ME 04019 Cliff Island), ME 04019 Cliff Island, (Portland), ME 04019 Long Island, ME 04050	ITEM	SUBJECT	COMPARI	ISON 1	COMPARI	ISON 2	COMPAR	ISON 3
Data Source/	Address 18 Griffin's Lan	ne	87 Church Road		77 Church Road		46 Greenwood Ln	
Data Source/ Verification	Portland (Cliff I	Island), ME 04019	Cliff Island (Portland	d), ME 04019	Cliff Island, (Portlan	d), ME 04019	Long Island, ME 04	050
Verification	Proximity to Subject		0.19 miles NE		0.17 miles NE		2.01 miles W	
Driginal List Price	Data Source/		MREIS #1221275		MREIS #1221300		MREIS #1215423	
Section Sect	Verification		Assessing data		Assessing data		Assessing data/app	raiser
Sale Price \$ NI/A Sale Price \$ Of Original List % 90.0 % 90.0 % 90.9	Original List Price	\$ N/A		\$ 249,900		\$ 275,000		\$ 430,000
Sale Price % of Original List	Final List Price	\$ N/A		\$ 249,000		\$ 275,000		\$ 385,000
Sale Price % of Final List	Sale Price	\$ N/A		\$ 225,000		\$ 250,000		\$ 317,500
Closing Date	Sale Price % of Original List	%	<u>, </u>	90.0 %		90.9 %		73.8 %
Days On Market	Sale Price % of Final List	%		90.4 %		90.9 %		82.5 %
Price/Gross Living Area \$ 237.59 \$ 215.52 \$ 298.40	Closing Date	N/A	07/17/2015		02/05/2016		12/14/2015	
DESCRIPTION DESCRIPTION +(-) Adjustment DESCRIPTION	Days On Market	N/A	22		89		168	
Financing Type N/A Cash Conventional Concessions N/A None None None Contract Date N/A 06/19/2015 08/25/2015 10/16/2015 Location Average Average Average Average Site Size 22,569 Sq.Ft. 24,000 Sq. Ft. 28,000 Sq. Ft. 1.31 ac Site Views/Appeal Good/good Good/good Good/good Good/good Good/good Design and Appeal Cottage/good New Englander/gd Ranch Cottage Quality of Construction Average Average Average Age 117 +- 105 +- 55 +- 122 +- Condition Good Poor Fair to poor Average Above Grade Bedrooms 2 Bedrooms 2 Bedrooms 2 Bedrooms 2 Above Grade Baths Baths 1 Baths 1 Baths 1 Baths 1 Gross Living Area 978 Sq.Ft. 947 Sq.Ft. 1,1	Price/Gross Living Area	\$	\$ 237.59		\$ 215.52		\$ 298.40)
Concessions N/A None None None Contract Date N/A 06/19/2015 08/25/2015 10/16/2015 Location Average Average Average Site Size 22,569 Sq.Ft. 24,000 Sq. Ft. 28,000 Sq. Ft. 1.31 ac Site Views/Appeal Good/good Good/good Good/good Good/good Design and Appeal Cottage/good New Englander/gd Ranch Cottage Quality of Construction Average Average Average Age 117 +- 105 +- 55 +- 122 +- Condition Good Poor Fair to poor Average Above Grade Bedrooms 2 Bedrooms 2 Bedrooms 2 Above Grade Baths Baths 1 Baths 1 Baths 1 Gross Living Area 978 Sq.Ft. 947 Sq.Ft. 1,160 Sq.Ft. 1,064 Sq.Ft. Below Grade Finish None None None None		DESCRIPTION	DESCRIPTION	+(-) Adjustment	DESCRIPTION	+(-) Adjustment	DESCRIPTION	+(-) Adjustment
Contract Date N/A 06/19/2015 08/25/2015 10/16/2015 Location Average Average Average Average Site Size 22,569 Sq.Ft. 24,000 Sq. Ft. 28,000 Sq. Ft. 1.31 ac Site Views/Appeal Good/good Good/good Good/good Good/good Good/good Design and Appeal Cottage/good New Englander/gd Ranch Cottage Quality of Construction Average Average Average Age 117 +- 105 +- 55 +- 122 +- Condition Good Poor Fair to poor Average Above Grade Bedrooms 2 Bedrooms 2 Bedrooms 2 Above Grade Baths Baths 1 Baths 1 Baths 1 Gross Living Area 978 Sq.Ft. 947 Sq.Ft. 1,160 Sq.Ft. 1,064 Sq.Ft. Below Grade Finish None None None None Other Area None None None	Financing Type	N/A	Cash		Cash		Conventional	
LocationAverageAverageAverageAverageSite Size22,569 Sq.Ft.24,000 Sq. Ft.28,000 Sq. Ft.1.31 acSite Views/AppealGood/goodGood/goodGood/goodGood/goodDesign and AppealCottage/goodNew Englander/gdRanchCottageQuality of ConstructionAverageAverageAverageAge117 +-105 +-55 +-122 +-ConditionGoodPoorFair to poorAverageAbove Grade Bedrooms2Bedrooms2Bedrooms2Above Grade BathsBaths1Baths1Baths1Gross Living Area978 Sq.Ft.947 Sq.Ft.1,160 Sq.Ft.1,064 Sq.Ft.Below Grade AreaNoneNonePartial basementNoneBelow Grade FinishNoneNoneNoneOther AreaNoneNoneNoneNoneFunctional UtilitySeasonal dwellingYear-round useYear-round useSeasonal dwelling	Concessions	N/A	None		None		None	
Site Size22,569 Sq.Ft.24,000 Sq. Ft.28,000 Sq. Ft.1.31 acSite Views/AppealGood/goodGood/goodGood/goodGood/goodDesign and AppealCottage/goodNew Englander/gdRanchCottageQuality of ConstructionAverageAverageAverageAge117 +-105 +-55 +-122 +-ConditionGoodPoorFair to poorAverageAbove Grade Bedrooms2Bedrooms2Bedrooms2Above Grade BathsBaths1Baths1Baths1Gross Living Area978 Sq.Ft.947 Sq.Ft.1,160 Sq.Ft.1,064 Sq.Ft.Below Grade AreaNoneNoneNoneNoneOther AreaNoneNoneNoneNoneFunctional UtilitySeasonal dwellingYear-round useYear-round useSeasonal dwelling	Contract Date	N/A	06/19/2015		08/25/2015		10/16/2015	
Site Views/Appeal Good/good Good/good Good/good Good/good Design and Appeal Cottage/good New Englander/gd Ranch Cottage Quality of Construction Average Average Average Age 117 +- 105 +- 55 +- 122 +- Condition Good Poor Fair to poor Average Above Grade Bedrooms 2 Bedrooms 2 Bedrooms 2 Above Grade Baths Baths 1 Baths 1 Baths 1 Gross Living Area 978 Sq.Ft. 947 Sq.Ft. 1,160 Sq.Ft. 1,064 Sq.Ft. Below Grade Area None None None None Below Grade Finish None None None None Functional Utility Seasonal dwelling Year-round use Year-round use Seasonal dwelling	Location	Average	Average		Average		Average	
Design and AppealCottage/goodNew Englander/gdRanchCottageQuality of ConstructionAverageAverageAverageAge117 +-105 +-55 +-122 +-ConditionGoodPoorFair to poorAverageAbove Grade Bedrooms2Bedrooms2Bedrooms2Above Grade BathsBaths1Baths1Baths1Gross Living Area978 Sq.Ft.947 Sq.Ft.1,160 Sq.Ft.1,064 Sq.Ft.Below Grade AreaNoneNonePartial basementNoneBelow Grade FinishNoneNoneNoneOther AreaNoneNoneNoneFunctional UtilitySeasonal dwellingYear-round useYear-round useSeasonal dwelling	Site Size	22,569 Sq.Ft.	24,000 Sq. Ft.		28,000 Sq. Ft.		1.31 ac	
Quality of ConstructionAverageAverageAverageAge117 +-105 +-55 +-122 +-ConditionGoodPoorFair to poorAverageAbove Grade Bedrooms2Bedrooms2Bedrooms2Above Grade BathsBaths1Baths1Baths1Gross Living Area978 Sq.Ft.947 Sq.Ft.1,160 Sq.Ft.1,064 Sq.Ft.Below Grade AreaNoneNonePartial basementNoneBelow Grade FinishNoneNoneNoneNoneOther AreaNoneNoneNoneNoneFunctional UtilitySeasonal dwellingYear-round useYear-round useSeasonal dwelling	Site Views/Appeal	Good/good	Good/good		Good/good		Good/good	
Age 117 +- 105 +- 55 +- 122 +- Condition Good Poor Fair to poor Average Above Grade Bedrooms Bedrooms 2 Bedrooms 1 Baths 1 Bedrooms 1 Bedrooms 2	Design and Appeal	Cottage/good	New Englander/gd		Ranch		Cottage	
Condition Good Poor Fair to poor Average Above Grade Bedrooms Bedrooms 2 Bedrooms 2 Bedrooms 2 Above Grade Baths Baths 1 Baths 1 Baths 1 Baths 1 Gross Living Area 978 Sq.Ft. 947 Sq.Ft. 1,160 Sq.Ft. 1,160 Sq.Ft. 1,064 Sq.Ft. Below Grade Area None None Partial basement None Below Grade Finish None None None Other Area None None None Functional Utility Seasonal dwelling Year-round use Year-round use Seasonal dwelling	Quality of Construction	Average	Average		Average		Average	
Above Grade Bedrooms 2 Bedrooms 2 Bedrooms 2 Bedrooms 2 Bedrooms 2 Bedrooms 2 Above Grade Baths 1 Bath	Age	117 +-	105 +-		55 +-		122 +-	
Above Grade Baths 1 Baths 1 Baths 1 Baths 1 Baths 1 Baths 1 Gross Living Area 978 Sq.Ft. 947 Sq.Ft. 1,160 Sq.Ft. 1,064 Sq.	Condition	Good	Poor		Fair to poor		Average	
Gross Living Area 978 Sq.Ft. 947 Sq.Ft. 1,160 Sq.Ft. 1,064 Sq.Ft. 1,06	Above Grade Bedrooms	Bedrooms 2	Bedrooms 2		Bedrooms 2		Bedrooms 2	
Below Grade Area None Partial basement None Below Grade Finish None None None Other Area None None None Functional Utility Seasonal dwelling Year-round use Year-round use Seasonal dwelling	Above Grade Baths	Baths 1	Baths 1		Baths 1		Baths 1	
Below Grade Finish None None None None None None Functional Utility Seasonal dwelling Year-round use Year-round use Seasonal dwelling	Gross Living Area	978 Sq.Ft.	947 Sq.Ft.		1,160 Sq.Ft.		1,064 Sq.Ft.	
Other Area None None None Functional Utility Seasonal dwelling Year-round use Year-round use Seasonal dwelling	Below Grade Area	None	None		Partial basement		None	
Functional Utility Seasonal dwelling Year-round use Year-round use Seasonal dwelling	Below Grade Finish	None	None		None		None	
	Other Area	None	None		None		None	
	Functional Utility	Seasonal dwelling	Year-round use		Year-round use		Seasonal dwelling	
ricating/ vocing in cat parity as into boild	Heating/Cooling	Heat pump/ac	No boiler		FHW/no ac		Propane/no ac	
Car Storage None 2 car detached None	Car Storage	None	None		2 car detached			
Net Adjustment (total)	Net Adjustment (total)			s	 	s		s
Net Adj. % Net Adj. % Net Adj. %			H	T		T		
Adjusted Sale Price Gross Adj. % 225,000 Gross Adj. % 250,000 Gross Adj. % 31	•		Gross Adj. %	\$ 225,000	Gross Adj. %	\$ 250,000	Gross Adj. %	\$ 317,500
Prior Transfer No prior sale in the last 10 + years No prior sale in the last 12 months No prior sale	History			last 12 months	No prior sale in the	last 12 months	No prior sale in the	last 12 months

Comments and reconciliation of the sales comparison approach:

A total of 5 sales are noted in this appraisal to arrive at a value for the dwelling. The estimated lot value of each of the sales, including the value of any site improvements, is deducted from the selling price to arrive at a value of the dwelling. To assist in this process, the two vacant lot sales on Chebeague Island were considered. Sale 1 in this section had a dwelling on it that was razed by the new owner. This sale is reflective of a lot sale. The buyer had to assume the cost to remove the debris. There are 60 feet on the water. Sale 2 is improved with a ranch in fair to poor condition. Your appraiser viewed the property with the buyer. She plans to gut the dwelling due to the condition. There is a two car garage used as a large shed. As part of the sale she was able to get an easement to the neighbor's well for a 3 year time period. Existing well had been contaminated years ago and water not acceptable to drink. There are 60 feet of ocean frontage. Sale 3 is a seasonal use property located on neighboring Long Island. Dwelling is perched on a cliff offering expansive views. See sales 4 and 5.

Indication of Value by Sales Comparison Approach

112,500

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ADDITIONAL COMPARABLE SALES

Client:	Walter and Kathleen Swift	Client File #:	N/A
Subject Property:	18 Griffin's Lane, Portland (Cliff Island), ME 04019	Appraisal File #:	P17021503

ITEM	SUBJI	ECT	CON	IPARI	SON	1 4	CON	IPARI	SON 5		CO	MPARI	SON 6
ddress 18 Griffin's L			39 Hickok L				182 Island						
	f Island), ME (04019	Long Island		050		Long Island	I, ME 040	050				
roximity to Subject	,,		1.81 miles I				3.20 miles						
ata Source/			MREIS #12	54727			MREIS #12	67416					
erification			Deed				Deed						
riginal List Price	\$	N/A			\$	469,000			\$ 495	000			\$
inal List Price	\$	N/A			s	459,000			\$ 399	_			\$
ale Price	s	N/A			s	420.000			\$ 375				\$
ale Price % of Original List		%			-	89.6 %			•	8 %			Ψ
ale Price % of Final List	'	<u> </u>				91.5 %				8 %			
losing Date	N/A	/0	11/22/2016		_	01.0 /6	12/23/2016	 !		.0 /6			
ays On Market	N/A		208				80	<u> </u>					
rice/Gross Living Area	\$		\$	357.45			\$	375.00			\$		
ilice/G1055 Living Alea	DESCRIP	TION	DESCRIP			Adjustment	DESCRIF		+(-) Adjusti		DESCRI	DTION	+(-) Adjustme
inancing Type	N/A		Convention		- (-)	- Aujuounioni	Cash	11411	· (/ najusti		PLOVIII		· (/ Aujuoulic
oncessions	N/A		Seller pts \$2				None						
ontract Date	N/A		10/10/2016	_,∪∪∪			12/04/2016						
ocation							Average	1					
ite Size	Average		Average	4				•					
ite Views/Appeal	22,569 Sq.I	г.	9,583 Sq. F Superior/Su				7,362 Sq. F	٠ι.					
	Good/good		•	•			Good/good	1					
esign and Appeal uality of Construction	Cottage/goo	oa	Cottage/goo	oa .			Cottage/god	oa					
•	Average		Superior				Average						
ge ondition	117 +-		116 +-				116 +-						
ondition	Good		Good				Good				Daduasma		
bove Grade Bedrooms	Bedrooms	2	Bedrooms	3			Bedrooms	4		_	Bedrooms		
bove Grade Baths	Baths	1	Baths	1			Baths	1			Baths		
ross Living Area		8 Sq.Ft.		5 Sq.Ft.				O Sq.Ft.				Sq.Ft.	
elow Grade Area	None		None				None						
elow Grade Finish	None		None				None						
ther Living Area	None		None				None						
ational Hallia.													
unctional Utility	Seasonal d		Seasonal d	velling			Seasonal d	<u> </u>					
eating/Cooling	Heat pump/	ac	FWA/no ac				Space heat	er/no ac					
ar Storage	None		None				None						
	-												
				_	_								•
et Adjustment (total)			+		\$		+	<u> </u>	\$		+		\$
			Net Adj.	%			Net Adj.	%			Net Adj.	%	
djusted Sale Price			Gross Adj.		\$		Gross Adj.	%			Gross Adj.	%	\$
rior Transfer No prior sal	e in the last 10) + years	No prior sal	e in the p	prior '	12 months	No prior sal	e in the p	orior 12 mo	nths			
istory													
	4 and 5 are on	_				•		•	•				
rater. There are more exp													
oes have a sandy beach	area. The dwel	ling is in	good conditi	on. The	follow	/ing page w	vill explain ho	ow the va	lue of the s	ubjec	t dwelling v	was estim	ated.

^{*} NOTICE: The Appraisal Institute publishes this form for use by appraisers where the appraiser deems use of the form appropriate. Depending on the assignment, the appraiser may need to provide additional data, analysis and work product not called for in this form. The Appraisal Institute plays no role in completing the form and disclaims any responsibility for the data, analysis or any other work product provided by the individual appraiser(s).

Al Reports® Al-100.04 Summary Appraisal Report · Residential

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January 201

File No. D17021502

Supplemental Addendum

			110110:1 17021303		
Owner	Walter and Kathleen Swift				
Property Address	18 Griffin's Lane				
City	Portland (Cliff Island)	County Cumberland	State ME Zip Code 040	19	
Client	Walter and Kathleen Swift				

ESTIMATED VALUE OF THE DWELLING

In order to estimate the depreciated value of the improvements for the subject property and the sales, I had to estimate site values. The market search for data included Cliff Island, Long Island and Chebeague Island. Two lot sales with ocean frontage were found on Chebeague Island. In addition, there was a sale on Cliff Island and the new owner razed the dwelling. These sales ranged in price from \$225,000 to \$260,000. Lot prices can vary due to waterviews, quality of the water frontage, access to the property and the shore, costs to install a well and septic, shape of the lot, topograph etc.

Following is a discussion on each sale that was improved with a dwelling.

Sale 1 had a 947 square foot New England style house. The dwelling was in poor condition and the buyer razed the dwelling so they could build a new house. The price of \$225,000 reflected that there would be costs to remove the debris.

Sale 2 is next to sale 1. The broker indicated that this property will share a new waste system with sale 1. This house was in fair to poor condition. The dwelling needs extensive renovations. The estimated lot value is \$225,000. Based on the sales price of \$250,000, indicates that the depreciated improvements were worth \$25,000. On a price per square foot of living area the following is indicated. \$25,000 divided by 1,160 square feet of living area = \$21.55 per square foot.

Sale 3 has an estimated lot value \$250,000. The selling price was \$317,500 which results in a depreciated value of the improvements of \$67,500. \$67,500 divided by 1,164 square feet of living area = \$58.00 per square foot.

Sale 4 has an estimated site value of \$275,000. The selling price was \$420,000 which results in a depreciated value of the improvements of \$145,000. Dividing the living area of 1,175 square feet by the depreciated value of the improvements results in a price per square foot of \$123.40.

Sale 5 has an estimated site value of \$250,000. The selling price was \$375,000 which results in a depreciated value of the improvements of \$125,000. Dividing the living area of 1,000 square feet by the depreciated value of the improvements results in a price per square foot of \$125.00

Sales 1, 2 and 3 had depreciated improvements considered to be inferior to the subject. Sale 4 improvements considered to be superior to the subject and a superior floor plan. Sale 5 considered to have a superior floor plan.

Based on this data, the depreciated value of the subject dwelling is estimated to be \$115 per square foot. Much more than sales 1, 2 and 3 but less than sales 4 and 5.

Thus \$115 per square foot x 978 square feet of living area = \$112,470. This is the value of the improvements, rounded to \$112,500.

Scope of Work:

The intended User of this appraisal report is the Client, Mr. and Mrs. Walter Swift and Ms. Chris Stacey, Zoning Specialist for the City of Portland. The Intended Use is to evaluate the property that is the subject of this appraisal to determine the value of the dwelling only. The land and site improvements are not included. The Client plans to add an addition to the cottage and the current value of the dwelling is needed as part of the process. No additional Intended Users are identified by the appraiser. Any use of this appraisal by any other person or entity, or any reliance or decisions based on this appraisal are the sole responsibility and at the sole risk of the third party. The Appraiser accepts no responsibility for damages suffered by any third party as a result of reliance on or decisions made or actions taken based on this report.

The appraiser creates a report for the purpose of providing an opinion of value for the dwelling only. The appraisal (report) is not a home inspection. The appraisal does not guarantee that the property is free of defects or environmental problems. When an interior observation is performed, only visible and accessible areas are viewed. Property defects and environmental problems may be present in areas the appraiser cannot see.

The appraiser has not considered the possible presence or absence of mold (toxic and non-toxic) in the preparation of this appraisal report, as he is not qualified to make such a determination. An inspection by a qualified environmental inspector may determine the presence or absence of mold in or on this property. A determination of the presence of mold, most particularly toxic mold, could have a material, negative impact on the statements and conclusions (including any value conclusions) contained in this appraisal report.

The appraiser is not a lead paint inspector. Since the appraiser is not competent to make a determination of the presence or absence of a lead paint hazard in the subject dwelling and has no direct evidence relating to this issue, the possible presence of this hazard has not been considered in estimating the value of the property under appraisal (unless otherwise noted).

File No. D17021502

Supplemental Addendum

			1 IIC NO. F 1702 1303		
Owner	Walter and Kathleen Swift				
Property Address	18 Griffin's Lane				
City	Portland (Cliff Island)	County Cumberland	State ME	Zip Code 04019	
Client	Walter and Kathleen Swift				

COMMENTS AND CONDITIONS OF THE APPRAISAL:

Tax Assessment

The subject is currently assessed as follows: Land - \$258,200 Improvements - \$56,700 Total Assessment - \$314,900

Legal Description

The subject's deed has been reviewed and there are no adverse easements, encroachments or conditions noted that would affect value.

FLOOD HAZARD DETERMINATION:

The appraiser has utilized a web-based flood hazard determination service through the appraisal software vendor and recorded that information on page one of the 1004 form. The appraiser does not certify this determination as being accurate. The client is advised to refer to a proper Flood Hazard Certification source.

PRIVATE WATER:

The subject has a private water system. Private water systems are common to the area and are not adverse to marketability. No public water to connect to in the area. All of the sales have a well.

PRIVATE WASTE SYSTEMS:

The subject is connected to a community waste system. Private waste systems are common to the area and are not adverse to marketability. No public sewer to connect to in the area. Sale 5 shares a septic system.

File No. D17021502

Supplemental Addendum

			THE NO. F 1702 1505		
Owner	Walter and Kathleen Swift		•		•
Property Address	18 Griffin's Lane				
City	Portland (Cliff Island)	County Cumberland	State ME	Zip Code 04019	
Client	Walter and Kathleen Swift				

Living area

Living area estimates for the sales comes from several sources which include MLS, assessing department, the appraiser who appraised the property for the sale or your appraise's file from a prior appraisal. Your appraiser does his best to confirm the living area as well as the basement finish if any.

PRIOR APPRAISAL OF THE SUBJECT PROPERTY:

Robert Pietroski, SRA, has not appraised the subject property in the prior 3 years or provided any type of services.

Statement

The appraisal was prepared in accordance with the requirements of title XI of the Financial Institutions Reform, Recovery and Enforcement Act of 1989, as amended (12 U.S.C. 331et seq.), and any implementing regulation".

DIGITAL SIGNATURE & SECURITY DISCLOSURE:

This report has been digitally signed and electronically transmitted to the intended client. This format is USPAP and secondary market compliant. Electronically affixing a signature to a report carries the same level of authenticity and responsibility as an ink signature on a paper copy. This "electronic record" and "electronic signature" are defined in applicable federal and/or state laws.

Although the report was digitally signed and secured by the appraiser, advancement of computer software currently allows for manipulation of the appraisal report outside of the appraisers control. The intended client, it's successors and/or assigns, legal entities, including the state appraisal board, having jurisdiction over the appraiser, are all reminded that per the Uniform Standards of Appraisal Practice, the appraiser retains a copy of the final report as transmitted to the intended client in the appraisal work file. This serves as evidence of the appraisers intended analysis, conclusions, and opinion of market value. The appraiser bears no responsibility for any result which may occur in any transaction which involves a manipulated report.

Appraisal Institute Required Certification:

- 1. The reported analyses, opinions and conclusions were developed, and this report has been prepared, in conformity with the requirements of the code of Professional Ethics and the Standards of Professional Appraisal Practice of the Appraisal Institute.
- 2. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- 3. As of the date of this report, Robert Pietroski, SRA, has completed the requirements of the continuing education program for Designated Members of the Appraisal Institute.

Client:	Walter and Kathleen Swift	Client File #:	N/A
Subject Property:	18 Griffin's Lane, Portland (Cliff Island), ME 04019	Appraisal File #:	P17021503

STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS

This appraisal is subject to the following assumptions and limiting conditions:

- This report is prepared using forms developed and copyrighted by the Appraisal Institute. However, the content, analyses, and opinions set forth in this report are the sole product of the appraiser. The Appraisal Institute is not liable for any of the content, analyses, or opinions set forth herein.
- No responsibility is assumed for matters legal in character or nature. No opinion is rendered as to title, which is assumed to be good and marketable. All existing liens, encumbrances, and assessments have been disregarded, unless otherwise noted, and the property is appraised as though free and clear, having responsible ownership and competent management.
- I have examined the property described herein exclusively for the purposes of identification and description of the real property. The objective of our data collection is to develop an opinion of the highest and best use of the subject property and make meaningful comparisons in the valuation of the property. The appraiser's observations and reporting of the subject improvements are for the appraisal process and valuation purposes only and should not be considered as a warranty of any component of the property. This appraisal assumes (unless otherwise specifically stated) that the subject is structurally sound and all components are in working condition.
- I will not be required to give testimony or appear in court because of having made an appraisal of the property in question, unless specific arrangements to do so have been made in advance, or as otherwise required by law.
- I have noted in this appraisal report any significant adverse conditions (such as needed repairs, depreciation, the presence of hazardous wastes, toxic substances, etc.) discovered during the data collection process in performing the appraisal. Unless otherwise stated in this appraisal report, I have no knowledge of any hidden or unapparent physical deficiencies or adverse conditions of the property (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) that would make the property less valuable, and have assumed that there are no such conditions and make no guarantees or warranties, express or implied. I will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because I am not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property. I obtained the information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable public and/or private sources that I believe to be true and correct.
- I will not disclose the contents of this appraisal report except as provided for in the Uniform Standards of Professional Appraisal Practice, and/or applicable federal, state or local laws.
- The Client is the party or parties who engage an appraiser (by employment contract) in a specific assignment. A party receiving a copy of this report from the client does not, as a consequence, become a party to the appraiser-client relationship. Any person who receives a copy of this appraisal report as a consequence of disclosure requirements that apply to an appraiser's client, does not become an intended user of this report unless the client specifically identified them at the time of the assignment. The appraiser's written consent and approval must be obtained before this appraisal report can be conveyed by anyone to the public through advertising, public relations, news, sales, or other media.
- If this valuation conclusion is subject to satisfactory completion, repairs, or alterations, it is assumed that the improvements will be completed competently and without significant deviation.

VALUE DEFINITION

■ Market Value Definition (below)

MARKET VALUE is defined as the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. buyer and seller are typically motivated;
- 2. both parties are well informed or well advised and acting in what they consider their own best interests;
- 3. a reasonable time is allowed for exposure in the open market;
- 4. payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

Source: The Dictionary of Real Estate Appraisal, 5th ed., Appraisal Institute

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Client:	Walter and Kathleen Swift	Client File #:	N/A
Subject Property:	18 Griffin's Lane, Portland (Cliff Island), ME 04019	Appraisal File #:	P17021503

ΔF	P	RA	ISE	${f R}$ ${f C}$	ERT	ΙFΙ	CA"	LION

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analysis, opinions, and conclusions are limited only by the report assumptions and limiting conditions, and are my personal, unbiased professional analysis, opinions, and conclusions.
- I have no present (unless specified below) or prospective interest in the property that is the subject of this report, and I have no (unless specified below) personal interest with respect to the parties involved.
- I have no bias with respect to any property that is the subject of this report or to the parties involved with this assignment.
- My engagement in this assignment was not contingent upon the developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analysis, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- Individuals who have provided significant real property appraisal assistance are named below. The specific tasks performed by those named are outlined in the Scope of Work section of this report.
 ☑ None ☐ Name(s)
 As previously identified in the Scope of Work section of this report, the signer(s) of this report certify to the inspection of the property that is the subject of this report as follows:
 Property inspected by Appraiser ☐ Yes ☐ No
 Property inspected by Co-Appraiser ☐ Yes ☐ No
 Services provided, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year

None

Specify services provided:

The value estimated is for the dwelling only. The land and site improvements are not included.

ADDITIONAL CERTIFICATION FOR APPRAISAL INSTITUTE MEMBERS

period immediately preceding acceptance of this assignment:

Appraisal Institute Designated Member, Candidate for Designation, or Practicing Affiliate Certify:

- The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Code of Professional Ethics and the Standards of Professional Appraisal Practice of the Appraisal Institute, which include the Uniform Standards of Professional Appraisal Practice.
- The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- I am a Designated Member of the Appraisal Institute. As of the date of this report, I have completed the continuing education program of the Appraisal Institute.

CO-APPRAISER:		
Signature		

Signature Name Name Report Date Report Date 03/06/2017 Trainee \square Licensed 🗌 Certified Residential Certified General Trainee \square Licensed 🗌 Certified Residential Certified General License # CR000000000090 License # State ME State

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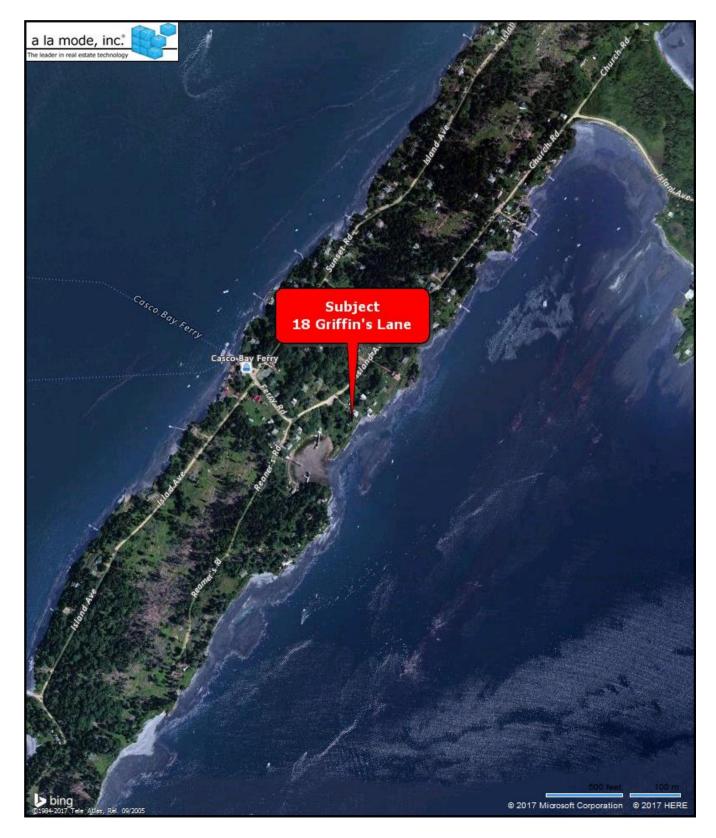
APPRAISER:

Expiration Date 12/31/2017

Expiration Date

Aerial Map

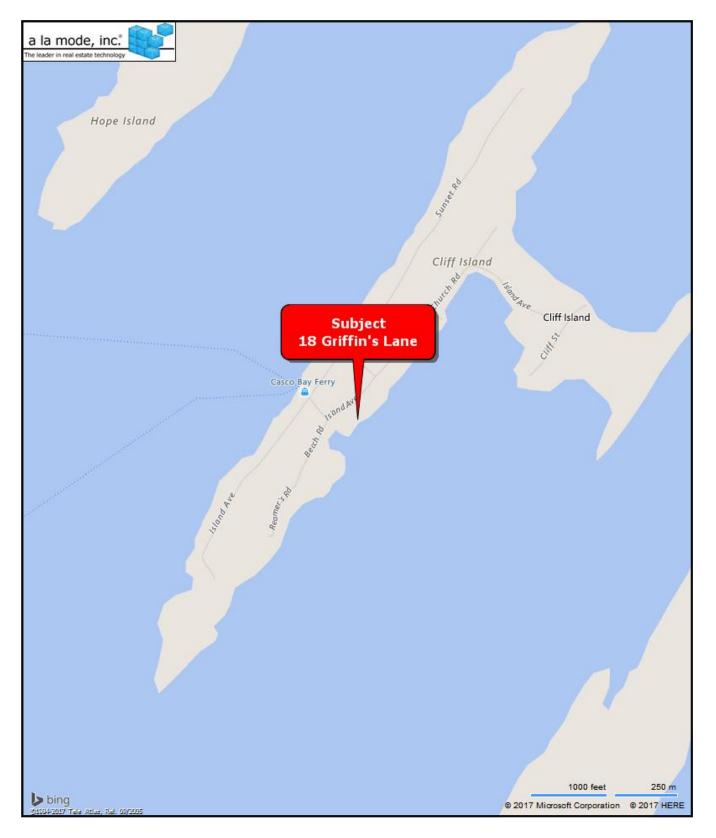
Owner	Walter and Kathleen Swift				
Property Address	18 Griffin's Lane				
City	Portland (Cliff Island)	County Cumberland	State ME	Zip Code 04019	
Client	Walter and Kathleen Swift				



Form MAP_LT.LOC — "WinTOTAL" appraisal software by a la mode, inc. — 1-800-ALAMODE

Location Map

Owner	Walter and Kathleen Swift			
Property Address	18 Griffin's Lane			
City	Portland (Cliff Island)	County Cumberland	State ME	Zip Code 04019
Client	Walter and Kathleen Swift			



Interior Photos

Owner	Walter and Kathleen Swift				
Property Address	18 Griffin's Lane				
City	Portland (Cliff Island)	County Cumberland	State ME	Zip Code 04019	
Client	Walter and Kathleen Swift				





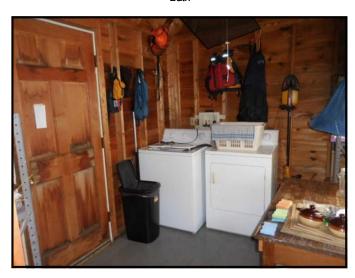
Kitchen



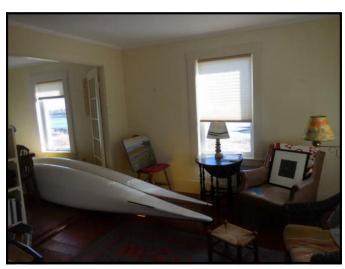
Kitchen



Bath



Hallway



Mud room with laundry

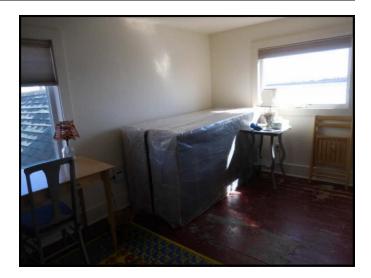
Living room

Interior Photos

Owner	Walter and Kathleen Swift				
Property Address	18 Griffin's Lane				
City	Portland (Cliff Island)	County Cumberland	State ME	Zip Code 04019	
Client	Walter and Kathleen Swift				



Dining area, kitchen to the left



Bedroom







Stairs to second floor

Photograph Addendum

Owner	Walter and Kathleen Swift				
Property Address	18 Griffin's Lane				
City	Portland (Cliff Island)	County Cumberland	State ME	Zip Code 04019	
Client	Walter and Kathleen Swift				





Subject as viewed from Church Road

Griffin's Lane





Front and right side

Rear

Photograph Addendum

Owner	Walter and Kathleen Swift				
Property Address	18 Griffin's Lane				
City	Portland (Cliff Island)	County Cumberland	State ME	Zip Code 04019	
Client	Walter and Kathleen Swift				





Rear Left side





Crawl space

View of shore & open ocean in background

Photograph Addendum

Owner	Walter and Kathleen Swift				
Property Address	18 Griffin's Lane				
City	Portland (Cliff Island)	County Cumberland	State ME	Zip Code 04019	
Client	Walter and Kathleen Swift				





View of shore and Fisherman's Cove

View of shore

Comparable Photo Page

Owner	Walter and Kathleen Swift			
Property Address	18 Griffin's Lane			
City	Portland (Cliff Island)	County Cumberland	State ME	Zip Code 04019
Client	Walter and Kathleen Swift			



Comparable 1

87 Church Road

Prox. to Subject 0.19 miles NE
Sales Price 225,000
Gross Living Area 947
Total Rooms 5
Total Bedrooms 2
Total Bathrooms 1

Location Average
View Good/good
Site 24,000 Sq. Ft.
Quality Average
Age 105 +-

This building was razed due to poor condition of the house.



Comparable 2

77 Church Road

 Prox. to Subject
 0.17 miles NE

 Sales Price
 250,000

 Gross Living Area
 1,160

 Total Rooms
 5

 Total Bedrooms
 2

 Total Bathrooms
 1

 Location
 Average

 View
 Good/good

 Site
 28,000 Sq. Ft.

 Quality
 Average

 Age
 55 +



Comparable 3

46 Greenwood Ln

Prox. to Subject 2.01 miles W
Sales Price 317,500
Gross Living Area 1,064
Total Rooms 5
Total Bedrooms 2
Total Bathrooms 1
Location Average

View Good/good Site 1.31 ac Quality Average Age 122 +-

Comparable Photo Page

Owner	Walter and Kathleen Swift			
Property Address	18 Griffin's Lane			
City	Portland (Cliff Island)	County Cumberland	State ME	Zip Code 04019
Client	Walter and Kathleen Swift			



Comparable 4

39 Hickok Lane

Prox. to Subject 1.81 miles NW Sales Price 420,000 Gross Living Area 1,175

Total Rooms

Total Bedrooms 3 Total Bathrooms 1

Location Average

View Superior/Superior Site 9,583 Sq. Ft. Quality Superior Age 116 +-



Comparable 5

182 Island Avenue

Prox. to Subject 3.20 miles W Sales Price 375,000 Gross Living Area 1,000

Total Rooms

Total Bedrooms 4
Total Bathrooms 1

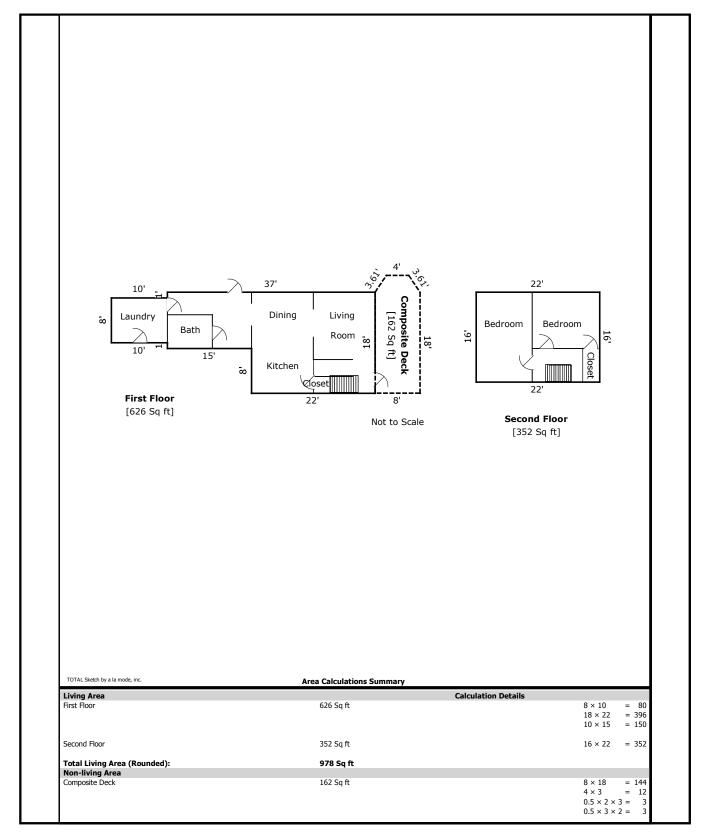
LocationAverageViewGood/goodSite7,362 Sq. Ft.QualityAverageAge116 +-

Comparable 6

Prox. to Subject Sales Price Gross Living Area Total Rooms Total Bedrooms Total Bathrooms Location View Site

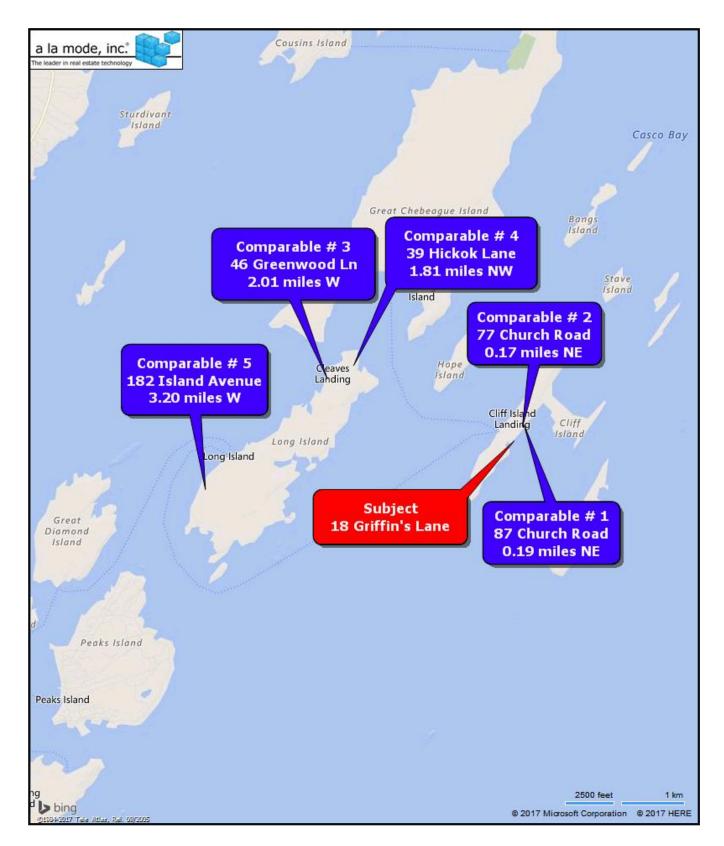
Building Sketch

Owner	Walter and Kathleen Swift				
Property Address	18 Griffin's Lane				
City	Portland (Cliff Island)	County Cumberland	State ME	Zip Code 04019	
Client	Walter and Kathleen Swift				



Location Map

Owner	Walter and Kathleen Swift				
Property Address	18 Griffin's Lane				
City	Portland (Cliff Island)	County Cumberland	State ME	Zip Code 04019	
Client	Walter and Kathleen Swift				



Fee Simple Deed No. 752-S

Printed for and Sold by John C. Clark Co., 1326 Walnut St., Phila.

This Indenture Made the Fourteenth

day of

July

in the year of our Lord thousand rains hundred and five

(2005)

of the last Will and Testament of DOROTHY B. WORK, LATE OF Montgomery County, PA

(hereinafter called the Grantors), of the one part, and

KATHLEEN DIXON SWIFT, specific devisee named in Paragraph III of the Will of DOROTHY B. WORK deceased

(hereinafter called the Grantee), of the other part,

Witnesseth That the said Grantors

for and in consideration of the sum of

One Dollar (\$.00) lawful money of the United States of America, unto them well and truly paid by the said Grantee, at or before the sealing and delivery hereof, the receipt whereof is hereby acknowledged, have granted, bargained and sold, released and confirmed, and by these presents do grant, bargain and sell, release and confirm unto the said Grantee her heirs and assigns,

ALL THAT CERTAIN lot or parcel of land with the buildings thereon situated on Cliff Island, Portland, Cumberland County, and State of Maine, and bounded and described as follows: Beginning at a post in the northerly corner of land now or formerly of Sarah E. Griffin; thence southwesterly by said Sarah E. Griffin's land one hundred (100) feet to a post; thence northwesterly one hundred forty one (141) feet to a post in the southeasterly sideline of the road; thence northeasterly by the line of said road about one hundred (100) feet to land now or formerly of David H. Griffin; thence southeasterly one hundred twenty (120) feet, more or less, to the point of beginning.

Also a certain lot or parcel of land with the buildings thereon situated on said Cliff Island, Portland, said County and State, and bounded and described as follows: Beginning on the southeast shore of the land so conveyed as aforesaid to a point in said shore marked by a stake and distant one hundred (100) feet southwesterly from and in a line drawn at right angles with the division line made by a stone wall between said land and land of Lizzie E. Griffin; thence southwesterly by said shore one hundred (100) feet to a metallic bolt driven in the ledge; thence northwesterly and at right angles with the last mentioned course one hundred (100) feet to a post; thence northeasterly and at right angles with the last mentioned course one hundred (100) feet to a post; thence southeasterly and at right angles with the last mentioned course one hundred (100) feet to the point of beginning.

BEING the same premises conveyed by CARLETON CUSHING to DOROTHY B. WORK by Warranty Deed dated November 4, 1975 and recorded in the Cumberland County Registery of Deeds in Book 3767 Page 18, and the said DOROTHY B. WORK died May 27, 2005 leaving a Will dated November 9, 1995, probated June 6, 2005 in the Office of the Register of Wills of Montgomery County, Pennsylvania under Will Number 46-05-1865 whereby she gave her real estate described as Cliff Island, Casco Bay, Maine to KATHLEEN DIXON SWIFT.

Doc#: 56328 Bk:23010 Ps: 19

Reserving to the Grantor and her heirs and devisees a five foot right of way along or next to the shore for foot passage only as the same now exists.

Excapting, however, a certain well right and right of way as conveyed by ALBERT F. GRIFFIN to EVERETT W. LOVEITT by Deed dated February 24, 1919 and recorded in said Registry of Deeds in Book 1018, Page 283.

Further excepting the parcel conveyed by EUNICE MAGNUSSON to GOTTFRIED ZAHND et al by Deed dated October 11, 1962 and recorded in said Registry of Deeds in Book 2711, Page 82.

Doc## 56328 Bk:23010 Ps:

Conether with all and singular the buildings improvements, ways, streets, alleys, driveways, passages, waters, water-courses, rights, liberties, privileges, hereditaments and appurtenances, whatsoever unto the hereby granted premises belonging, or in any wise appertaining, and the reversions and remainders, rents, issues, and profits thereof; and all the estate, right, title, interest, property, claim and demand whatsoever of her, the said DOROTHY B. WORK at and immediately before the time of her decease,

the said grantor, as well at law as in equity, of, in, and to the same.

On have and to hold the said lot or piece of ground described with the buildings and improvements thereon erected, hereditaments and premises hereby granted, or mentioned and intended so to be, with the appurtenances, unto the heirs and assigns, to and for the only proper use and behoof of the said her said Grantee , heirs and assigns forever. Grantee, her

And the said Grantor s for themselves and their respective

heirs.

executors and administrators do severally covenant, promise and agree, to and with the said Grantee , and their heirs and assigns, by these presents, that they the said Grantors heirs, all and singular the hereditaments and premises hereby granted or mentioned and intended so to heirs and assigns, against them be, with the appurtenances, unto the said Grantee , her the said Grantor's and their heirs, and against all and every person and persons whomsoever lawfully claiming or to claim the same or any part thereof, by, from or under or any of them, shall and will

WARRANT and forever DEFEND.

In Witness Aherenf, the part ies, the said Grantors, have hereunto set hand sand seal s. Dated the day and year first above written.

Scaled and Delivered

Executors of the last Will and Testament

of Dorothy B. Work

instrument, and ack	sfactorily proven) to be the person whose name is taxed subscribed to the within nowledged that he executed the same for the purposes therein contained. I hereunto set my hand and official seal. NOTARIAL SEAL Theodore S. Coxe, Jr., Notary Public
•	Theodore S. Coxe, Jr., Notary Public Radnor Twp., Delaware County My commission expires June 21, 2007
	JOSEPH A. DIXON and THEODORE S. COXE, Executors under the Will of DOROTHY B. WORK, Deceased Crantors and KATHLEEN DIXON SWIFT, Specific Devisee under said Will. Theodore S. Coxe, Esquire 919 Conestoga Road Building One, Suite 303 Rosemont, PA 19010-1352 610-525-1290
	The address of the above-named Grantee is 63 Pinnacle Road Lyme, NH 03768 On behalf of the Grantee

