

396 Commercial St.

BECKY'S INC.

Business summary

Fishing boats in the city of Portland are not able to purchase large, restaurant size pan servings of fresh, hot or fresh, frozen reheatable meals to take on their fishing trips. These trips can last anywhere from one to thirty days. I hope to open Becky's Inc. to provide this new service.

This service will eliminate the need for fishermen to spend time in their boat's galley preparing food. They will then be able to spend more time out on deck cutting and dressing fish.

Also eliminated will be the aggravating trips to the grocery store to purchase the various ingredients needed to prepare ten days worth of meals for five men. With limited storage and tiny kitchens on these boats, it will also be much more space efficient. Hopefully, in the process, the fishermen will save money and have less wasted food and my business will make money.

I was married to a Portland fisherman for fourteen years. During that entire time, I prepared all the meals for his boats and crews. A service like this is sorely needed. Fishermen like hot, bulk, home cooking. Even the smallest fishing boats these days have microwave ovens.

It is necessary for the fishermen to be able to stop by my kitchen on their way to their boats in the early morning hours to collect their food orders. With my personal knowledge of fishermen's schedules, I know it will be necessary for me to be open from 2am to 2pm, seven days a week. Sunday is not a day of rest for fishermen.

I will probably offer a delivery service directly to the boats tied up along the Portland waterfront as soon as I am financially able to do so.

Feeding the crew is one of the biggest hassles a boat owner or captain must face. The local fishermen's wives will probably

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thank me for removing a huge burden that they are often left to deal with.

Because of the economy and the fluctuations in the fishing business and the Maine weather, it will be smart for me to also sell live lobsters during my business hours of 2am to 2pm. This will provide a place for people who are leaving Maine either by car or on an early airline flight to buy fresh, live lobsters packed to travel before the 8am opening of other lobster retailers. Again, I hope to provide a service not yet offered in the Portland area. Obviously, I will need to be located next to the ocean for the salt water exchange system needed to keep my lobsters alive in my tanks for extended periods of time.

"Becky's Inc." will also have a breakfast counter and approximately nine tables for sit down customers. If I am to incur the expense of having a large prep kitchen that will meet the strict city and state regulations for my fishing boat provision business, then it makes sense to use the kitchen to it's full potential and provide breakfast and lunch during my business hours. Obviously, I will not be competing for the tourist trade when I am offering coffee and muffins at 2am. The majority of my customers will be fishermen waiting to see if the winds and the seas will allow them to leave the dock.

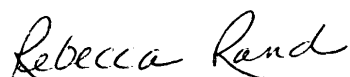
In the ambiguous wording of the "Waterfront Overlay Zone", Becky's must be an "accessory to fishing activities, maritime activities, functionally water dependent or authorized public uses..." If providing prepared food for fishing boats and selling lobsters are not "accessory to fishing activities", then no other business on the Portland waterfront complies with these terms except the boats themselves.

As to the counter and tables offering food to the public, I can see nowhere in the zone wording that specifically states that all locating businesses must completely exclude the general public and be exclusively, 100% marine related. Certainly, a marine supply store, such as Adams Marine, offers many items

which can be used places other than on boats. They are not required to request a Maine lobster or commercial fishing license before they allow someone to purchase goods from their store.

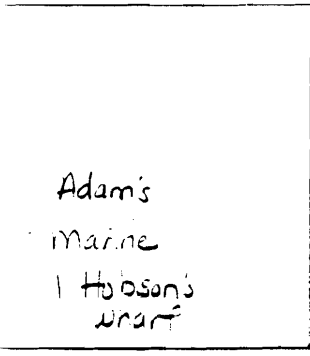
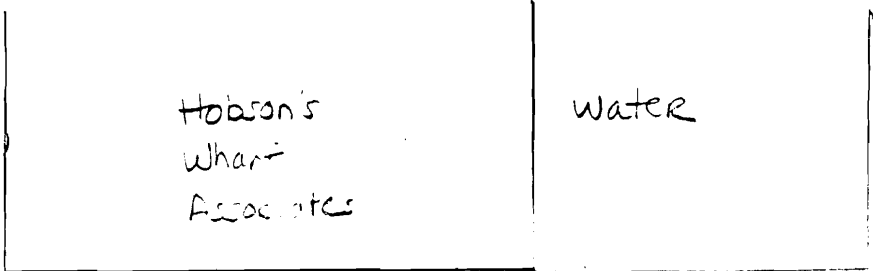
Common sense in this downturn of our economy dictates that no business can afford to turn away customers. The city of Portland cannot afford to make it more difficult for the fishermen to work out of our waterfront. The city cannot afford to turn away a tax paying business based on it turning away all customers who are not fishing related. Keeping the fishermen on our waterfront, working and spending money, will depend on the city allowing people to offer the services they so desperately need near where they work.

Thank you,

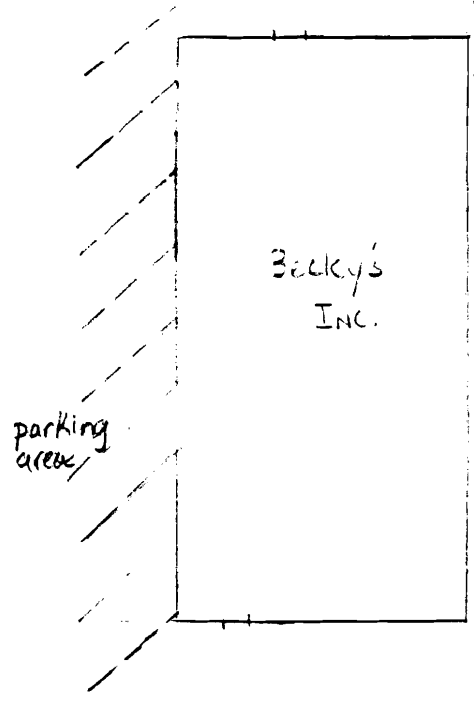
A handwritten signature in cursive script that reads "Rebecca Rand".

Rebecca Rand

Becky's Inc.



Loose tank
Underground pipe to ocean

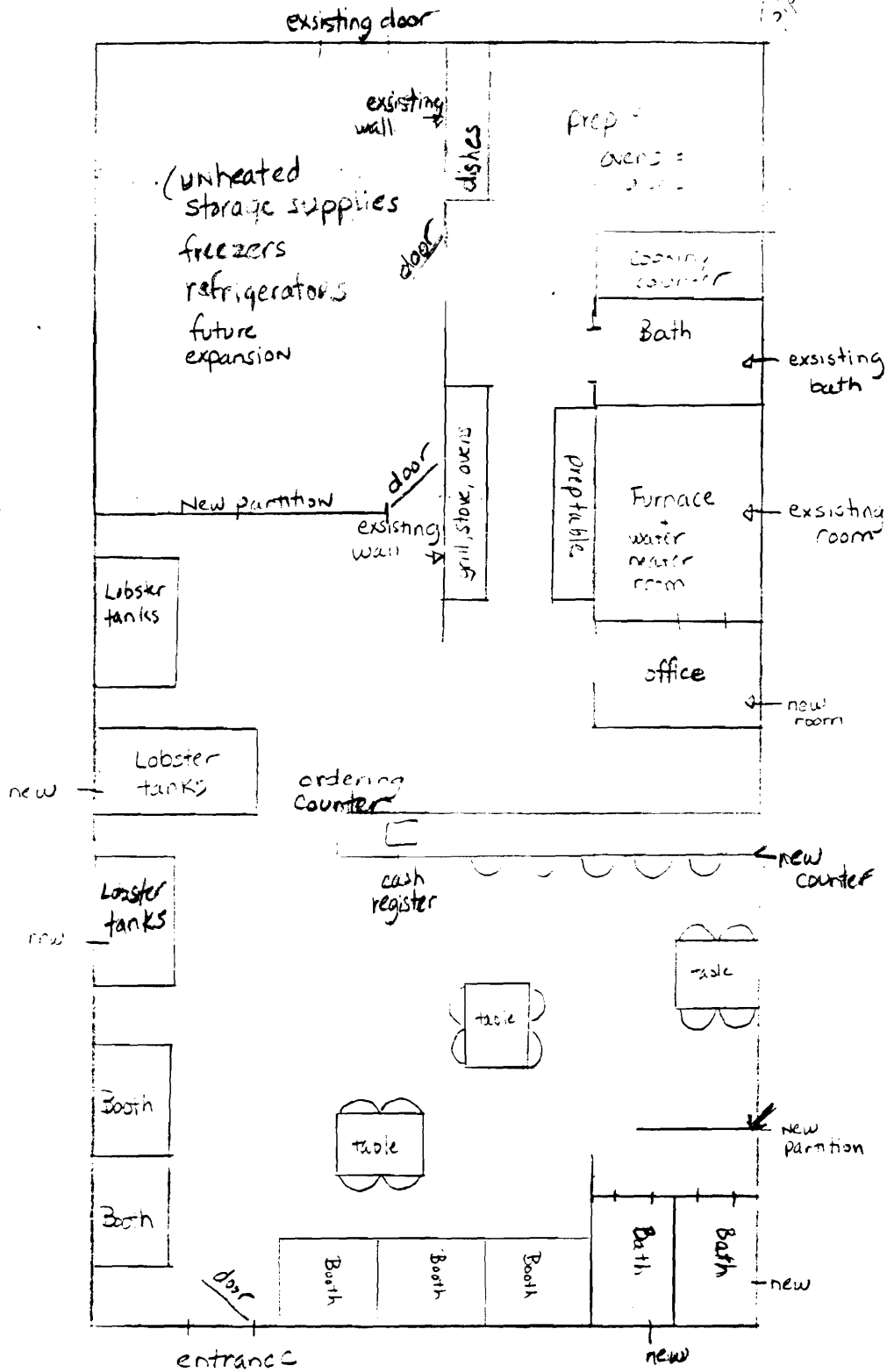


400 Commercial Street

Commercial street

1 square = 5 feet square
measurements are approximate

Becky's, Inc. 396 Commercial Street Portland, Me



30' x 60' 1300 sq feet